

Title: August Booster Board Meeting

Date: 8/18/2023

Starting : 7:04 pm (motion to start Mike Grover, 2nd Patsy Del Rio)
Ending: 8:33 pm (motion to adjourn Julio Del Rio, 2nd Quest Marks)

Agenda:

1. Welcome -Julio
 - Introduce Band Director- Evan Block
 - Mike Garcia gave a certificate that is filed into the Library of Congress to recognize the Marching Centurions who marched in Washington DC, Memorial Day/2023.
 - If you cannot donate that is OK!! Please help with volunteering: props, fundraisers, etc. He is inviting parents to help.
2. Intro- Evan Block
 - Talked to boosters about amazing students, and he is excited to be here.
 - He would love to get backstories on things so he understands things that are or were in the works. He is an expert of what is going on in the room, but does not know outside stuff. He will use Remind. Please email him.
3. Bylaws- Julio
 - Introduce updated Bylaws
 - Committee worked hard on it.
 - Mike- Made move to approve, then have discussion, and lastly call a vote on Bylaws.
 - Mike- "I motion to approve Bylaws." (2nd Joel Saavedra)
 - Open for Discussion: (Discussion and Questions following)
 - Q: Joel Saavedra- Clarification on section about budget. If you do donation for fall, does it cover fall and Winter Guard again?
 - A: Mike Grover- There are 4 different payments:
~Marching Centurions \$900 (comps and includes band and color guard; if child is in Marching Band covers the Performance Band donation already and do not need to pay the \$100 a semester). The performance band is a much smaller group and the cost of their program is covered by concert fees revenue.

- Q: Claudia Poduska: Conservatory Day- Is this event based on a budget of \$5,000?
- A: Mike Grover- Already accounted for in budget.
- Q: Henry Chilvers: Bob was on board last year. Is the Band Director still on board?
- A: Mike Grover There are 2 components to the board: The Executive Board (voted in by boosters) and Board of Directors. The Board of Directors is Band Director, Color Guard Director and Executive Board. The Band Director and Color Guard Director have a voice, but not a vote.
- Q: Jeanne Gobin: Why did you use the word "donation" in Bylaws?
- A: Mike we want to clarify about how collections are being presented. It is a donation. You donate what you can. The Executive Board will share the budget needs which is based on donation amounts listed above. Budget will be based on what funds available. Summer band camp is not a donation. If your child participates in band camp, it is not a school function so need to pay the \$250 fee. Students DO NOT have to go to band camp to be in Marching Centurions. Payment cannot be optional because money needs to pay techs and band camp program.
- Students were given Orientation packet last week by Mr. Block. The donation letter is in there.
- Q: Joel Saavedra: Can we clarify the difference of Board of Directors and Executive Board of Directors in Bylaws?
- A: Mike Gover - there will be a continuous look at current Bylaws. If Bylaws need to be clarified then we can do that.
- Q: Quest Marks: If we have corporate matching, can we show that?
- A: Mike- write on donation slip or email Treasurer.
- Julio stated- Bylaws reviewed by E Board and by a Band and Color Guard parent.
- Q: Henry Chilvers: Color Guard Budget was drained last year how will that work?
- A: Mike - In Budget Marching Centurions is that in the fall (band and guard members both). That covers a large amount of concern.
- Q: Alicia Ross: Dismissal section, does that apply to anyone in Boosters?

- A: Mike - Dismissal section in Bylaws only pertains to Board Members or Committee Members.
- Q: Claudia Poduska:: Can the Bylaws clarify the meaning, "Standing Committee?"
- A: Mike- we can clarify Standing Committees.
- Q: Jeanne Gobin: Can the Bylaws have a Glossary of Terms?
- A: Mike Grover- Great idea
- Q: Claudia Poduska: What is under volunteer coordinator?
- A: Mike - Volunteer coordinator is Chair of Hospitality. A standing committee must have a board member as a lead. In doing this, it is a great way to train possible next board members.
- Moira Lamb stated- If you are passionate about something in volunteering for a standing committee in any area, please let Board member know.
- Andrew Sherman stated- For example for spirit wear or uniform fitting, the committee person still will report to the Volunteer Coordinator.
- Mike Grover stated - For voting on Bylaws, if you feel the questions are major then vote no. If you feel it is "good" / "OK for this year" then vote yes.
- Vote on Bylaws- Mike Gover: I move to call the question..... Do you approve the Bylaws as written? (Mrs. Hogrefe seconds).
- Voted first time orally. Too close to tell so went to count vote.
- Booster Vote: 25 vote yes to approve; 13 vote no to approve
- Aye's have it, Bylaws are passed as written; nays mean they would like to see things fixed or revisited.
 - Jeanne Gobin stated- will need to fix Bylaws and need to work on it and not wait.
 - Mike stated-if there is a section that is unclear, it can be worked on and do not need to wait.
 - Bylaw Committee- Executive Board, a band parent, and a color guard parent.
 - Q: Alicia Ross: When were people asked to be on Bylaw Committee?
 - A: Andrew Sherman and Mike Grover- People were asked a few times last year at meetings.
 - Q: Quest Marks : Can we meet to have updates periodically on the Bylaws?

- A: Andrew Sherman- We will commit to meet and look at Bylaws and come up with dates.
- Mike stated there are lots of people that need to work on Bylaws. *If you have a concern or want something looked at in Bylaws, please email Sharon-Secretary.*
- Mike stated will bring up at the next Executive Board meeting.

4. Fundraising- Andrew

- Multiple ideas-
 - Goal is to try and get away from fundraisers that sell things. We did not see a good return on those types of fundraisers. Have ideas to do a few larger fundraisers involving the community (e.g., pancake breakfast, car show, etc). Andrew wants to redirect our fundraising direction.
- Branding-
 - Get brand of "Marching Centurions" out and the face of program out to the community and have volunteering opportunities.
 - Q: Andrew- If anyone has any groups that they think would be good to volunteer for, please email Andrew Sherman, VP..
 - Q: Stephanie Sandoval- Could we do more paid shows, that Color Guard could perform at to benefit Winter Guard?
 - A: Andrew- Great idea! He will coordinate with Rob.
 - Q: Henry Chilvers: Was that the point of the Chamber of Commerce (branding group)?
 - A: Andrew- With the Chamber of Commerce they meet regularly.
 - A: Patsy Del Rio- We are getting invitations from the Chamber of Commerce. They will pay us, but band had other commitments
 - Q: Jackie Macdougall: Does the Chamber of Commerce have booths and events?
 - A: Patsy- She (Patsy) is very involved and shows up to Chamber of Commerce events. If interested, please attend and call/email Patsy to join events.
 - Q: Erik Shapiro- What is our overall goal for fundraising?

- A: Mike Grover- \$125,000 is budget. We cannot run a budget based on fundraising. It is additional. Cannot base budget on last year's fundraising numbers. \$12,500 is fundraising assumption. This is half of last year's donation revenue, plus student donations will make up \$125,000.
- Q: Joel Saavedra: Can anyone go to the Chamber?
- A: Patsy Del Rio- The band was invited, but she is promoting both groups (band and guard). She is promoting color guard. Next event is Hispanic Heritage Month Sept. 20th.
- Q: Joel Saavedra: Can we dictate where funds go?
- A: Mike- Snapraise was successful because funds were targeted. Gets people to visualize where funds will go. If there are areas of budget, that we need to "beef up", then money can go to those spaces when it is a targeted area. Ex: Flooring for Color Guard to protect floors.
- Moira Lamb stated- Her son wrote personal thank yous for Snapraise fundraiser, raising money for new uniforms. Took a photo of her son wearing uniform so people knew what their money went to. Made people feel good about targeted donation and kids being grateful.
- Q Mrs. Hogrefe- Has program used Donor's Choose? She said she would be happy to look into information about it..
- David Hogrefe stated- he has used it, and is very targeted.
- Andrew- We can connect with Rob and Mr. Block about Donor's Choose.
- Jeanne Gobin stated - Mr. Fulleman did it. A director/teacher would need to set up Donor's Choose.
- Q: Claudia Poduska - What do you mean by flooring?
- A: Mike Grover- Mats to cover the floor in the gym so things (such as sabers or rifles), do not damage the gym floor.
- Fundraising Committee- Would love to have a fundraising committee (ideally 3). Email Andrew Sherman, VP if interested.
- Unique fundraising opportunity out in San Bernardino. There is a vendor at Glen Helen. They bring in different volunteers from organizations to do food handling/beverage service training. Would have to go to SB for training, and it is \$25

bucks a person to be trained. People completing training get a card, which is good for 4 years. During concerts, it would allow our group to run concession stands. We get 8-12 % plus tips. Please let Andrew know if interested in going out to San Bernardino

- There is also a similar program (like the one at Glen Helen) at Sofi which Andrew will look into. He just heard about it this evening.
- Claudia Poduska stated- less people equals less donations- maybe that means we cut back on a few donations?
- Jackie MacDougall stated- Boba for a Fundraiser is very popular. Social Media is growing and gets people that way too. Does not have to be just families for the bonding activities like bowling.
- Andrew stated- wants to continue to have team bonding things too...bowling, MB2.
- Dine Out Nights- Wicked Chicken, Chronic Taco
- Jersey's Mikes on Football nights. Can grab food before football games.
- Q: Jeanne Gobin- Do our taco people have a truck? Does not have to be on site.
- A: Andrew- we are working on when and where we can use taco guy...we are looking into it.
- Jackie MacDougall stated- We can get businesses to advertise on our social media accounts..
- Q: Karla. Saavedra- When will we get the dates for comps?
- A: Jackie MacDougall- They are on the calendar, on the website now.
- A: Moria Lamb- They will go out in the Blast Sunday.
- Andrew stated- We do not get comp times until the week prior. Once fundraisers are set, those will be added to the calendar as well.
- Alicia stated- She created a list of events. Alicia will send to Sharon Miller, secretary..
- Q (not sure who asked) Were Color Guard Snapraize prizes found?
- A: Julio- he is chasing the prize person and trying to get them. He is following up and in contact.
- Homecoming Carnival- If you signed up to volunteer or donate THANK YOU! You do not have to stay. Drop supplies (drinks, ice, coolers) at the back gate and drop off at 5:30 p.m..

5. Budget- Mike and Nancy

- Shared budget balance spreadsheets- these are final numbers from last year.
- These last year numbers are from 100 kids and what will be used moving forward. That means the budget needs to adjust to current enrollment. Currently we have approximately 75 kids in all.
- Q: Joel Saavedra- The Bylaws say we should get audited every June. Did this happen?
- A: Mike- We got audited in May. Mike will get the audit report out to Boosters.
- Q: (Not sure who asked) Who did the audit?
- A: Mike- A third party, and no one knew her. The auditor came from Noelle, Booster lady who visited last year. Will make sure next year's audit, 2024, is done the same way.
- Budget is currently stuff that we have to pre-pay starting June 1st, 2023. This is when the new fiscal year begins for the program.
- Q: Claudia Poduska: What happened with the DC costume for Color Guard?
- A: Mike- Feedback was the costumes were good.
- A: Rob Guzman- He likes it, but suggests if we can spend money elsewhere he would like to.
- Q: Sue Bernardo- Who do DC costumes belong to from color guard?
- A: Mike- The color guard child owns the costume.
- Shared budget forms with boosters.
- Budget Committee-Joel Saavedra and Sandy Brown.

6. Update Remind - Sharon

- Remind updated with 2023-2024 participants and new title Parents 2023-2024.
- If you have not joined, please get the Remind App. Then select "Add class." Select "Join existing class." Enter code: kk9ea7h
- Info will also go out in Band Blast again this weekend.

7. Zoom Questions:

- Q: There are less members this year. Any ideas on how to increase the number of students for next year?
- A: Andrew- recruitment board and boosters will work on that. Volunteering in the community will help with recruitment.

8. General Questions:

- Q: Alicia Ross- What is going on with the art work for show shirts? Mr. Grigas told students about it, and nothing went out.
- Sue Bernardo stated- her granddaughter is working on one currently.
- A: Andrew- Suggested people talk to Mr. Block, and see what can be worked out. Fill in Mr. Block about shirts.

9. Due to Mr. G leaving, please email Mr. Block and CC Julio Del Rio or Andrew Sherman.

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11. Rob-

- Please have open communication. If you have questions, please ask and he will help figure it out.

12. Props- Stephanie Sandoval

Prop working happening tomorrow at Stephanie Sandoval's house. Please help if you can.